

Question of the Tenderer (received on 31 May 2023)

Dear Sir, Madam,

We would kindly ask for explanation of documentation needed in point 4 of Tender Form:

ii) Tenderer's scheduled / passenger revenue (excluding ancillary revenue) constituted at least 50 percent of Tenderer's revenue in the last completed financial year. Yes No (If YES, please indicate: - The percentage of scheduled / passenger revenue and respective financial year. – Documents showing the indicated percentage (and their exact place where the relevant information can be found. The documents shall be attached to the Tender being submitted)

ii) at least 50 percent of all flights of the Tenderer in the last completed financial year were scheduled and carried under its own callsign. Yes No (If YES, please indicate: - respective financial year, the number of all flights and number (and percentage) of flights scheduled and carried under the Tenderers own callsign within the last completed financial year. – Documents showing the indicated numbers of flights and percentage (and their exact place where the relevant information can be found. The documents shall be attached to the Tender being submitted

As for Tenderer is concerned the only data source for these data are internal Tenderer's reports and this can't be found anywhere outside company.

Would signed letter from Tenderer be enough in this case?

Answer to the question of the Tenderer (published on 5 June 2023)

Please be informed that signed letter by the Tenderer's authorized representative with detailed explanation on how the Tenderer meets set requirements (e. g. flights breakdown showing the percentage of flights scheduled and carried under Tenderer's own callsign compared to overall number of Tenderer's flight over the last completed financial year) is sufficient. Together with the signed letter by the Tenderer's authorized representative, internal reports of the Tenderer can be submitted as additional documents confirming Tenderer's compliance with the set requirements.

Please note that LTOU reserves the right to request the Tenderer any additional evidence on compliance with the Eligibility Criteria if it deems necessary during any stage of the Tender Procedures (as per clause 27 of the Invitation to Tender).